



# FedFleet





January 27, 2020

Dear Federal Fleet Professional,

On behalf of the U.S. General Services Administration (GSA), I welcome you to FedFleet 2020.

FedFleet is a unique, educational experience that assembles fleet management and automotive procurement professionals for a week of training, opportunities to speak with vendors and see new model year vehicles. FedFleet 2020 includes breakout sessions on a wide range of topics including: new GSA offerings, deep dives into policy, best practices surrounding aspects of fleet management, as well as vehicle manufacturer panels.

Your FedFleet registration grants you access to the FedFleet Computer Lab and over 40 training sessions. New this year, an industry expert will speak about the future of the automotive industry. Industry Panel sessions are an opportunity for vehicle providers to address the federal fleet community, and the hugely popular New Fleet Manager 101 course has been moved to Monday, January 27 from 1:00 pm to 5:00 pm. Lastly, you may now earn continuous learning points (CLPs) for attending FedFleet. Be sure to have your attendee badge scanned as you enter and exit each session. More details about CLPs can be found at [www.gsa.gov/FedFleet](http://www.gsa.gov/FedFleet).

Your FedFleet 2020 registration provides you an opportunity to engage with nearly 50 industry-specific fleet vendors and exclusive access to the 2020 Washington Auto Show. For the third year GSA Fleet is offering guided tours of the showroom floor of vehicles offered through GSA Fleet. And lastly be sure to stop by the GSA Fleet booth on the exhibit floor. GSA Fleet representatives will be available to answer any questions you may have.

I am excited to bring together representatives from various offices in GSA, the U.S. Department of Energy, the U.S. Department of Transportation and other agencies and industry partners presenting training sessions this year. This cross-industry collaboration offers you an opportunity to learn, share, and discuss federal fleet topics.

I hope you find this year's event beneficial and I look forward to seeing you in the training sessions and on the exhibit floor this week.

A handwritten signature in black ink that reads "William A. Toth, Jr." in a cursive script.

William A. Toth, Jr.  
GSA Fleet

## Monday, January 27, 2020

<u>Time</u>	<u>Room: 145</u> (Policy Track)
1:00 PM - 5:00 PM	New Fleet Manager Workshop

## Tuesday, January 28, 2020

Time	Room: 146		
8:30 AM - 10:00 AM	Welcoming Remarks & Future of the Automotive Industry		
10:00 AM - 2:00 PM	Exhibit Floor & Lunch (concessions are available in exhibit hall)		
	Workshops: Ask a Fleet Expert (Room 145) Non-Standards & Trailers (10:30 AM - 11:00 AM) Leasing Operation (11:30 AM - 12:00 PM) Ambulances & Wheelchair Vans (12:30 PM - 1:00 PM)		Exhibit Tours (GSA Fleet Exhibit Booth) Fleet Offerings Tour (1:00 PM - 1:45 PM)  Computer Lab (Room 151A) Hands-on System Application Help (10:00 AM - 2:00 PM)
Time	Room: 145 (DataTrack)	Room: 146 (Vehicles & ServicesTrack)	Room: 147 (Policy Track)
2:00 PM - 3:00 PM	Driving Toward a Safer Fleet	GSA Fleet Offerings & Updates	Federal Fleet Management Regulations and Policies
3:15 PM - 4:15 PM	GSA Fleet Systems Overview	How to Partner with GSA Fleet Leasing	Alternative Fuel Use Requirements and FleetDASH

## Wednesday, January 29, 2020

<u>Time</u>	<u>Room: 145</u> (DataTrack)	<u>Room: 146</u> (Vehicles & ServicesTrack)	<u>Room: 147</u> (Policy Track)
8:00 AM - 9:00 AM	Telematics	Technical Support Services	Personal Liability
9:15 AM - 10:15 AM	FAST: Continuing the Focus on Fleet Data Quality	Law Enforcement	Best Practices in Federal Fleet Management
10:15 AM - 2:00 PM	Exhibit Floor & Lunch (concessions are available in exhibit hall)		
	<u>Workshops: Ask a Fleet Expert (Room 145)</u> Vocational, Medium & Heavy (10:30 AM - 11:00 AM) Alternative Fuel Vehicles (11:30 AM - 12:00 PM) Buses (12:30 PM - 1:00 PM)		<u>Exhibit Tour (GSA Fleet Exhibit Booth)</u> Law Enforcement Tour (11:00 PM - 11:45 AM)  <u>Computer Lab (Room 151A)</u> Hands-on System Application Help (10:15 AM - 2:00 PM)
2:00 PM - 3:00 PM	Vehicle Cybersecurity	Converting Agency-Owned Vehicles with GSA Fleet	VAM, FMPs and Budget Narratives- What, When, How?
3:15 PM - 4:15 PM	Federal Fleet Inventory Tool (Open Data Interactive Visualization Tool)	Preparing for the Vehicle Exchange Process	Fleet Requirements and Benefits of Sustainability

## Thursday, January 30, 2020

<u>Time</u>	<u>Room: 145</u> (DataTrack)	<u>Room: 146</u> (Vehicles & ServicesTrack)	<u>Room: 147</u> (Policy Track)
8:00 AM - 9:00 AM	Understanding my GSA Fleet Bill	Motor Vehicle Offerings	Federal Personal Property Policy
9:15 AM - 10:15 AM	High Level Results from Fleet Agency Reform Plan Studies	Diesel Alternatives	The Benefits of Exchange Sale
10:30 AM - 11:30 AM	Industry Repair Trends	Industry Panel: Ask Bus Experts	GSA Fleet Sustainability
11:30 AM - 1:00 PM	<b>Lunch</b> <u>Computer Lab (Room 151A)</u> Hands-on System Application Help (11:30 AM - 1:00 PM)		
1:00 PM - 2:00 PM	Electric Vehicle Market	Industry Panel: Ask Ambulance & Wheelchair Experts	Using Your Fleet Charge Card
2:15 PM - 3:15 PM	Electric Vehicle Supply Equipment	Vendor Management Panel	Home to Work Transportation
3:30 PM - 4:30 PM	FAST: Continuing the Focus on Fleet Data Quality (Repeat)	Industry Panel: Ask Vocational, Medium & Heavy Truck Experts	Federal License Plate Program

## FedFleet 2020 Computer Lab

Once again this year experts will be available for hands-on assistance with some of the most used online federal fleet management tools. Please note that not all subjects are available at all times.

Room 151A	
Tuesday, January 28, 2020	
FMVRS	
FedFMS	
Drive-thru	10:00 AM – 2:00 PM
VCSS	
Fleet Dash	
Wednesday, January 29, 2020	
Short Term Rental	10:00 – 12:00 PM
FMVRS	
FedFMS	10:00 AM – 2:00 PM
Drive-thru	
VCSS	
Thursday, January 30, 2020	
Short Term Rental	11:30 AM – 12:30 PM
FMVRS	
FedFMS	11:30 M – 1:00 PM
Drive-thru	
VCSS	

Monday, January 27, 2020					
Time	Room	Training Track	Session Title	Speaker	Description
1:00 PM - 5:00 PM	145	Policy	New Fleet Manager Workshop	Connie Aaron, Scott Conlon, Tim Currie, Joddy Garner, Brad Gustafson, Cabell Hodge, Kristin Kenausis, Patrick McConnell, Barry Shpil & Ray Wynter	Federal fleet managers have many roles in managing their agency's motor vehicle assets. We will discuss everything you need to know to manage motor vehicle fleets in an informal environment geared towards learning and two-way conversations. This is your opportunity to learn about Fleet policies, procedures, mandates, and to ask any questions you have concerning the Federal fleet management process.
End of Day					
Tuesday, January 28, 2020					
Time	Room		Session Title	Speaker	Description
8:30 AM - 10:00 AM	146	No Track	Welcoming Remarks & Future of the Automotive Industry	Charlotte Phelan Keynote Speakers: Julie Dunne & Michelle Krebs	The Assistant Commissioner of Travel, Transportation and Logistics and Commissioner of the GSA Federal Acquisition Service will welcome attendees followed by Michelle Krebs, Director of Automotive Relations, Cox Automotive and Sr. Analyst for AutoTrader, on the future of the Automotive Industry.
10:00 AM - 2:00 PM	Exhibit Floor & Lunch (concessions are available in exhibit hall)				
	151A	Computer Lab Experts will be available to provide hands on assistance to Federal Fleet online tools.			
10:30 AM - 11:00 AM	145	Vehicles & Services	Ask a Fleet Expert- Non-Standards & Trailers	Facilitator: Dan Buckingham Panel: Mike Chipman, Peter Mielke, David Stone	Join experts to engage in informal discussion regarding non-standard and trailer vehicle offerings. Please come with your questions to join the conversation.
11:30 AM - 12:00 PM	145	Vehicles & Services	Ask a Fleet Expert- Leasing Operations	Facilitator: Erin Sembach Panel: Nick Capaldi, Jason Portillo & Dan Reichmann	Join experts to engage in informal discussion regarding leasing operation. Please come with your questions to join the conversation.
12:30 PM - 1:00 PM	145	Vehicles & Services	Ask a Fleet Expert - Ambulances & Wheelchair Vans	Facilitator: John Hampson Panel: Mike Chipman, Gary Hunt, John McDonald & Miguel Welanetz	Join experts to engage in informal discussion regarding ambulance and wheelchair offerings. Please come with your questions to join the conversation.
1:00 PM - 1:45 PM	GSA Fleet Exhibit Booth	GSA Fleet Offerings Exhibit Tour Take a guided tours of the showroom floor to view manufacturers' new model year vehicles available through GSA's contract. Reservations are required. Tours start at the GSA Fleet booth in the fleet exhibit area. Guide: Stephanie Gresalfi			
2:00 PM - 3:00 PM	145	Data	Driving Toward a Safer Fleet	Alex Ansley & Robert Heilman	Safety is the most important job of a Fleet Manager. Representatives from NHTSA will focus on fleet safety and recalls, discussing what tools are available, how to boost fleet safety awareness and ways to monitor and manage recall completion during this session.
	146	Vehicles & Services	GSA Fleet Offerings & Updates	Amanda Fredriksen & Bill Toth	Join the GSA Fleet Director and Deputy Director for a discussion on the latest news from GSA Fleet on our vehicle purchasing, leasing and rental offerings.
	147	Policy	Federal Fleet Management Regulations and Policies	Connie Aaron	Explore how Federal regulations governing motor vehicle management fit into an overall framework of laws, regulations, and policies. We will cover Federal Management Regulation 41 CFR 102-34 "Motor Vehicle Management" and how it relates to your job as a fleet manager in the field. Bring your questions about motor vehicle regulations and policies!
3:00 PM - 3:15 PM	Break				
3:15 PM - 4:15 PM	145	Data	GSA Fleet Systems Overview	Jessica Murray	Access to data is critical. The GSA Fleet system applications provide you the required data to manage your fleet. This session will provide an overview to existing ways to access and manage your fleet information. We are also planning significant changes to the GSA Fleet system in the next three years and beyond! Join us to learn more about this exciting endeavor.
	146	Vehicles & Services	How to Partner with GSA Fleet Leasing	Lander Allin & Steve Olds	Take a deep dive into the GSA Fleet Leasing Program. Learn about customer roles and responsibilities and how to partner with GSA Fleet to get the most out of the leasing service offering.
	147	Policy	Alternative Fuel Use Requirements and FleetDASH	Mark Singer	The section 701 alternative fuel use waiver process is being updated to leverage FleetDASH to simplify the process and promote alternative fuel use. The FleetDASH development team is also developing a new acquisition analysis tool that can identify optimal use cases for EVs, FFVs, and other types of AFVs.
End of Day					



Wednesday, January 29, 2020					
Time	Room		Session Title	Speaker	Description
8:00 AM - 9:00 AM	145	Data	Telematics	Kyle Bromir & David Munn	Join GSA Fleet discuss its full-service telematics offering. Now being deployed across all GSA Fleet leasing acquisitions, learn about what telematics means to you and the data and automation benefits.
	146	Vehicles & Services	Technical Support Services	Cabell Hodge, Jesse Bennett & Ron Stewart	FEMP offers more tools than ever in an effort to provide direct assistance to fleets, facilities, and drivers. This session will review a catalog of technical services and explain how the FEMP team can work directly with federal fleets.
	147	Policy	Personal Liability	Devin Beckes	Are you liable for job related accidents when you or your employees have accidents in a GOV? Did you know that state law determines this issue? This workshop will cover the basics of the Federal Torts Claims Act and discuss cases where a Federal employee would not be liable, cases where a Federal employee would be liable and ways to protect yourself.
9:00 AM - 9:15 AM	Break				
9:15 AM - 10:15 AM	145	Data	FAST: Continuing the Focus on Fleet Data Quality	Ron Stewart	The FAST project team will review several facets of the federal motor vehicle fleet dataset collected each year through the Federal Automotive Statistical Tool (FAST), including a preliminary overview of the FY 2019 fleet dataset, recommendations for reporting agencies, and coming changes to assist reporting agencies.
	146	Vehicles & Services	Law Enforcement	Facilitator: Eric Jones Panel: Peter Butkus, Casey Brennan, Dionne Chisolm & Mike Simms	The Federal Government is leading by example by standardizing all law enforcement equipment packages government-wide. Through interagency collaboration federal agencies now have access to cost-effective and quality law enforcement upfits. Learn more about these packages and the ins and outs of the program by joining this session.
	147	Policy	Best Practices in Federal Fleet Management	Facilitator: Connie Aaron Panel: Tim Currie, Stacy LoSchiavo & Deric Sims	A panel of Federal fleet managers and specialists will share their best practices in fleet management and how you can use their ideas to help manage your agency's motor vehicle fleet. This year's topic will be "Contractor Use of Government Vehicles".
10:15 AM - 2:00 PM	Exhibit Floor Open; includes Time for Lunch (concessions are available in exhibit hall)				
	151A	Computer Lab Experts will be available to provide hands on assistance to Federal Fleet online tools.			
10:30 AM - 11:00 AM	145	Vehicles & Services	Ask a Fleet Expert - Vocational, Medium & Heavy Trucks	Facilitator: Kevin Gibson Panel: Mike Chipman, Peter Mielke & David Stone	Join experts to engage in informal discussion regarding vocational, medium and heavy truck offerings. Please come with your questions to join the conversation.
11:00 AM - 11:45 AM	GSA Fleet Exhibit Booth	GSA Fleet Law Enforcement Offerings Exhibit Tour Take a guided tour of the showroom floor to view manufacturers' law enforcement vehicles and package available through GSA's contract. Reservations are required. Tours start at the GSA Fleet booth in the fleet exhibit area. <u>Guides:</u> Mike Simms and Eric Jones			
11:30 AM - 12:00 PM	145	Vehicles & Services	Ask a Fleet Expert - Alternative Fuel Vehicles	Facilitator: Laura Farley Panel: Jesse Bennett, Casey Crandell, Stephanie Gresalfi & Cabell Hodge	Join experts to engage in informal discussion regarding alternative fuel vehicles. Please come with your questions to join the conversation.
12:30 PM - 1:00 PM	145	Vehicles & Services	Ask a Fleet Expert - Buses	Facilitator: Kevin Gibson Panel: Dillon Akyuz & Miguel Welanetz	Join experts to engage in informal discussion regarding bus offerings. Please come with your questions to join the conversation.
2:00 PM - 3:00 PM	145	Data	Vehicle Cybersecurity	Len Fedoruk, Kevin Harnett, Cabell Hodge & Kevin Tierney	As vehicles incorporate automated features and connect to more devices, they may become safer, but the associated risks change. Cybersecurity for vehicles is as crucial as it is for computers, and there are steps that fleet managers can take to protect their data and their drivers. Learn about the newest research in the field and how to protect your fleet.
	146	Vehicles & Services	Converting Agency-Owned Vehicles with GSA Fleet	Janine Cormier & Jon DiPasquale	Do you want to convert agency-owned or commercially-leased vehicles into a GSA Fleet lease? This session will provide you a look into what expect before, during and after the transition of converting commercial leases and agency-owned vehicles to GSA Fleet leases.
	147	Policy	VAM, FMPs and Budget Narratives- What, When, How?	Patrick McConnell	Vehicle Allocation Methodology (VAM) is a requirement to help agencies reach their optimal fleet size and structure. This workshop outlines the actions implemented by the Federal government, outcomes expected, and how it all can be incorporated into your VAM process. Annual Fleet Management Plans (FMP) and A-11 Budget Narratives will also be discussed and how it all relates to your agency meeting their optimal fleet size and structure goals. This workshop is for attendees at all levels of fleet management from the field to the Agency Fleet Manager!
3:00 PM - 3:15 PM	Break				
3:15 PM - 4:15 PM	145	Data	Federal Fleet Inventory Tool (Open Data Interactive Visualization Tool)	Stephanie Anderson & Jim Vogelsinger	GSA has created a data visualization tool, Federal Fleet Inventory Tool, that enables a more robust look into the inventory and operating costs of Federal vehicles. The tool pulls data from the Federal Automotive Statistical Tool (FAST), allowing users and fleet managers to dive into the data in an effort to make better management decisions. Learn more about this tool and how to use it for your agency's fleet program.
	146	Vehicles & Services	Preparing for the Vehicle Exchange Process	Troy Saunders & Rebecca Spears	This session offers GSA Fleet leasing customers the latest status on the 2020 acquisition cycle, as well as tips and best practices for an efficient vehicle delivery and exchange process.
	147	Policy	Fleet Requirements and Benefits of Sustainability	Brad Gustafson & Ted Sears	Congress and the Executive Office require Federal agencies to reduce petroleum, acquire alternative fuel vehicles, and use the alternative fuel among other mandates. This session will review those requirements and discuss the policies, processes, tools, and technical support that FEMP can provide to achieve agency missions and compliance at the lowest cost.
End of Day					

Thursday, January 30, 2020					
Time	Room		Session Title	Speaker	Description
8:00 AM - 9:00 AM	145	Data	Understanding my GSA Fleet Bill	Jason Regester & Sarah Whitmore	GSA Fleet customers will learn the fundamentals of the Vendor and Customer Self Service system, better known as VCSS; from registering their account, to viewing bills and making payment. Discussion regarding Interest & Penalties, Mileage Express, and Speedpay will also be included.
	146	Vehicles & Services	Motor Vehicle Offerings	FCA: Phillip Bockhorn, Lynn Dilley, & David Callery; Ford: Debra Hairston & Tony Gratson; GM: Cindy Towe; US Fleet Source: Roy Durham, Richard Pipenhagen (Hyundai)	The light-duty vehicle providers will present their motor vehicle offerings available in fiscal year 2020. Presentations will be followed by Q&A with the audience.
	147	Policy	Federal Personal Property Policy Overview	Bob Holcombe	This session introduces the attendee to the basic principles, laws, and regulations governing the use, management, and disposal of Federal personal property. A key aspect of this is defining the role of the agency property manager and GSA. This session will discuss Federal property management policies, guidance and the recent changes. This session focuses on property owned and managed by the Federal government.
9:00 AM - 9:15 AM	Break				
9:15 AM - 10:15 AM	145	Data	High Level Results from Fleet Agency Reform Plan Studies	Lander Allin & Christina Kingsland	The Office of Management and Budget tasked GSA Fleet with conducting studies of 15 agencies' own fleets to determine efficiencies and cost reduction opportunities. The studies supported the President's Management Council government reform initiative on improving mission support/shared services. Attend to learn more about the studies and their high level results.
	146	Vehicles & Services	Diesel Alternatives	Scott Fenwick & Ryan Frasier	Biodiesel and renewable diesel can be used in most diesel vehicles without any modifications or incremental vehicle cost. They can also help federal fleets earn acquisition credits for EPA's 1992 AFV requirements. Representatives from the industry and fleets will share their experiences with these fuels and answer your questions.
	147	Policy	The Benefits of Exchange Sale	Bob Holcombe	This sessions discusses the statutory provision and regulation that allows an executive agency to exchange or sell similar items and how it may apply the exchange allowance or proceeds of sale in whole or in part payment for the property acquired. Exchange Sale authority is frequently used by agencies to dispose of aircraft and motor vehicles as well as other types of government property. Learn how you can use the proceeds to help acquire new property for your agency.
10:15 AM - 10:30 AM	Break				
10:30 AM - 11:30 AM	145	Data	Industry Repair Trends	Facilitator: Tom Moriarty Panel: Michael Kastner, Peter Mielke, Doyle Sumrall & Terrance Wall	Panelists will discuss repair industry trends for medium and heavy duty vehicles. Discussion will be followed by Q&A with the audience.
	146	Vehicles & Services	Industry Panel: Ask Bus Experts	Facilitator: Len Fedoruk Panel: Dillon Akyuz, Charles Brown, Mike Harpin & Matt Mashuda	Bus vehicle providers and a GSA Fleet expert will join a panel to discuss motor vehicle trends in their organization. Discussion will be followed by Q&A with the audience.
	147	Policy	GSA Fleet Sustainability	Casey Crandell & Stephanie Gresalfi	Join GSA Fleet experts as they walk you through case studies and decision-making scenarios that will help you comply with vehicle sustainability requirements.
11:30 AM - 1:00 PM	Lunch				
	151A	Computer Lab Experts will be available to provide hands on assistance to Federal Fleet online tools.			
1:00 PM - 2:00 PM	145	Data	Electric Vehicle Market	Julian Bentley & Casey Crandell	Market penetration of EVs is projected to increase significantly in coming years. In the interim, they are entering new segments with larger batteries and longer ranges. Learn what's available now through GSA and what's on the horizon.
	146	Vehicles & Services	Industry Panel: Ask Ambulance and Wheelchair Experts	Facilitator: Len Fedoruk Panel: Jason Cavallo, Gary Hunt & Ken Richards	Ambulance and wheelchair vehicle providers and a GSA Fleet expert will join a panel to discuss motor vehicle trends in their organization. Discussion will be followed by Q&A with the audience.
	147	Policy	Using Your Fleet Charge Card	Jenny Kane & Brian Moseley	The GSA SmartPay Fleet Charge Card keeps you on the road, providing the payment mechanism for fuel and minor maintenance. Come learn about the basics of using your the Fleet Charge Card and hear about real-life examples of GSA Fleets fraud, waste and abuse efforts that keep your rates low. The session will allow for plenty of time for discussion and questions related to your SmartPay Card
2:00 PM - 2:15 PM	Break				
2:15 PM - 3:15 PM	145	Data	Electric Vehicle Supply Equipment	Facilitator: Jesse Bennett Panel: Elizabeth Koprowski & Kellen Scheffter	As electric vehicles (EVs) have become more available and federal agencies and employees have purchased them in greater numbers, agencies have installed more Electric Vehicle Supply Equipment (EVSE) at their facilities--some on a nationwide scale. Learn how agencies have planned for and deployed EVSE as well as their best practices and challenges they have faced. In addition, learn how the advent of larger EV batteries, which extend vehicle ranges, will lead to a need for agencies to begin to incorporate more powerful EVSE units to meet energy needs.
	146	Vehicles & Services	Vendor Management Panel	Facilitator: Brian Knapp Panel: Brian Ingalls, Dan Reichmann & Greg Spann	Panelists from Federal agencies will discuss how they manage their vendor base for their maintenance and repair of vehicles. Discussion will be followed by Q&A with the audience.
	147	Policy	Home to Work Transportation	Patrick McConnell	Home to Work Transportation is a hot topic in Federal Fleet Management. Workshop will include a review of 41 CFR 102-5 and FMR Bulletin B-35. What is the cost benefit of home to work use? Are agencies tracking the costs? Do you have agency policy on home to work transportation?
3:15 PM - 3:30 PM	Break				
3:30 PM - 4:30 PM	145	Data	FAST: Continuing the Focus on Fleet Data Quality (Repeat)	Ron Stewart	The FAST project team will review several facets of the federal motor vehicle fleet dataset collected each year through the Federal Automotive Statistical Tool (FAST), including a preliminary overview of the FY 2019 fleet dataset, recommendations for reporting agencies, and coming changes to assist reporting agencies.
	146	Vehicles & Services	Industry Panel: Ask Vocational, Medium & Heavy Truck Experts	Facilitator: Len Fedoruk Panel: Matt Kress, Dale Neighbor, Jason Riggs & Terry Wojtowicz	Vocational, medium & heavy truck providers will join a panel to discuss motor vehicle trends in their organization. Discussion will be followed by Q&A with the audience.
	147	Policy	Federal License Plate Program	Ray Wynter	GSA's Office of Governmentwide Policy (OGP) manages the Federal License Plate program. This workshop will be an overview of the program and the policies that govern the management of license plates for Federal motor vehicles.
End of FedFleet 2020					

## **FedFleet 2020 Hosts**

**Charlotte Phelan** joined GSA on November 25, 2019, as the Assistant Commissioner for the Office of Travel, Transportation, and Logistics (TTL). Ms. Phelan comes to GSA from the Department of the Navy, where she served on the staff of the Deputy Assistant Secretary of the Navy – Research, Development, Test & Evaluation as the Director for Naval Research and Development Establishment.

As Assistant Commissioner for TTL, Ms. Phelan provides strategic direction and oversight for GSA's Offices of Fleet Management and Travel, Employee Relocation and Transportation. TTL also serves as the Government-wide Category Manager for the non-tactical motor vehicle and travel categories.

Ms. Phelan has a B.S. in Information Technology and an M.S. in Information Technology with a concentration in Security, Assurance, and Digital Forensics. She is currently pursuing a Doctor of Business Administration with an estimated completion of September 2021.



**Bill Toth** is the Director for GSA Fleet which provides safe, reliable, low-cost lease vehicles and economical fleet management services to federal agencies and acquires all non-tactical vehicles for federal agencies, purchasing over 50,000 vehicles annually.

By consolidating all federal agency requirements, this leverages the government's buying power to achieve significant discounts of 23 percent or more below manufacturer's invoice prices. In fiscal year 2018, these discounts equated to more than \$445 million in cost avoidance/savings for federal agencies. The leasing program manages over 222,000 vehicles, providing non-tactical support to civilian and military customer agencies. GSA Fleet manages all aspects of a full service leasing program, including vehicle acquisition, maintenance and repair, and accident management.



Mr. Toth has worked for the federal government for 27 years and he brings a diverse background of management and operational experience, serving in various positions across the former Federal Supply Service (FSS) and in the Federal Acquisition Service (FAS). Mr. Toth previously served as the Director of the Planning and Performance Division in the Office of Strategic Business Planning and Process Improvement. Prior to this, he was the Director of the Service Contract Division in the FSS Office of Commercial Acquisition; and Chief of the Program Operations Branch in the Office of Transportation and Property Management.

Mr. Toth earned a bachelor's degree in finance from Towson University in 1990, and a master's degree in business administration in 2005 from Marymount University.



## **FedFleet 2020 Keynote Speakers:**

**Julie Dunne** came to GSA in May 2019 and has been serving as the acting commissioner for the U.S. General Services Administration Federal Acquisition Service since October 15, 2019. In this position, Dunne oversees the delivery of the more than \$50 billion of products, services, and solutions that enable federal agencies to efficiently accomplish their missions while saving taxpayer dollars.

Under her leadership, FAS will continue implementing previously announced plans for consolidating the 24 separate Multiple Award Schedules (MAS) into a single Schedule. MAS Consolidation is one of the four cornerstones of the Federal Marketplace (FMP) strategy, GSA's plan to modernize and simplify the buying and selling experience for customers, suppliers, and acquisition professionals.



Dunne, who has more than 20 years prior experience in the executive branch, private sector, and Congress, joined GSA in May 2019 as a senior advisor to Administrator Emily Murphy. Prior to joining GSA, she served as staff director on the Government Operations Subcommittee of the House Oversight and Government Reform Committee, and as senior counsel on the Senate Homeland Security and Governmental Affairs Committee. In addition to her congressional experience, Dunne was a government contracts attorney at a Washington, D.C. law firm and served as an associate general counsel for general law at the Department of Homeland Security and worked in the Department of Commerce's Bureau of Industry and Security.

Julie Dunne holds a J.D. from American University's Washington College of Law and a M.S. in International Commerce and Policy from George Mason University. Her undergraduate degree is in Political Science and English from James Madison University.

**Michelle Krebs** is a Detroit-based executive analyst for Autotrader and an award-winning automotive writer with nearly 35 years of experience covering and observing the global auto industry. She serves as president of the Society of Automotive Analysts and is a board member and past president of the Automotive Press Association.

Before joining Autotrader, Krebs was a senior auto analyst and editor for Edmunds.com. Previously, she ran a successful editorial services business where she was the first female car reviewer for The New York Times and the first woman to participate in the selection of Motor Trend's Car/Truck of the Year. She was also a reporter and editor for industry trade journal Automotive News and wrote for daily newspapers The Oakland Press and Naples Daily News.



Krebs has extensive national broadcast media experience, and has frequently been a featured guest on CNN, CNBC, FOX and other network news programs. She also provided expert commentary on the auto industry in the award-winning documentary, "The Revenge of the Electric Car," and appeared in a documentary on the auto industry called "Crash Course."

Krebs is a juror for the North American Car and Truck of the Year. She has been an adjunct professor of journalism at Oakland University.

## **FedFleet 2020 Speakers**

**Connie Aaron** is a Program Analyst for GSA's Office of Government-wide Policy with more than 28 years of experience in Federal fleet management. She previously worked for GSA Fleet where she was responsible for overseeing two Fleet Management Centers with 6,000 federally owned and leased vehicles in the Washington, DC area. Connie holds the designation of Certified Federal Fleet Manager (CFFM) through the National Property Management Association (NPMA).

**Dillon Akyuz** is an engineer for the GSA Fleet. He provides technical advice and manages the bus standards. Before joining GSA, he spent three years working as an Electric Powertrain Engineer at Fiat Chrysler Automobiles. Prior to that, he worked as a Software Verification Engineer for Volvo Powertrain. Dillon earned his bachelor's degree in Mechanical Engineering from the University of Maryland.

**Lander Allin** has led the Agency Reform Plan effort for GSA Fleet for the past two years. Prior to that he was the Director of Leasing Support for GSA Fleet. He has also served as the Director of Acquisition and Remarketing, and in other positions within GSA Fleet. Lander has been with GSA Fleet for 20 years and with GSA for 30 years in total. He holds a bachelor's degree in American Government and a master's in Urban Planning from the University of Virginia.

**Stephanie Anderson** has been a Data Analytics Specialist in OGP's Office of Evidence and Analysis for five years. Since starting at GSA, Stephanie has worked on data projects and initiatives from Mission Support Benchmarking to the President's Management Agenda Key Performance Indicators (KPIs) to the Motor Vehicle Fleet. She has seen the transformation of fleet data from the aggregate to the asset-level, and is excited for additional analysis capabilities that this granular level of data brings.

**Alex Ansley** is the Division Chief for the Office of Defects Investigation's (ODI) Program Support Division within the National Highway Traffic Safety Administration (NHTSA). He oversees ODI's IT infrastructure and modernization, acquisition management, training, records management, quality assurance, and FOIA program.

Before leading ODI's Program Support Division, Alex spent 11 years in NHTSA's Recall Management Division aiding manufacturers with their recall programs, providing audit support, crafting Congressional reports, conducting recall-focused investigations, drafting new regulations, and leading the division's quality management program. In 2014, he led the agency's creation of the NHTSA Recalls Portal for manufacturers to manage their recalls online, as well as the agency's VIN Look-up Tool for vehicle owners to research their vehicles for open safety recalls. Prior to joining NHTSA, Alex worked for Nissan North America by supporting Mid-Atlantic Nissan dealerships with vehicle distribution and incentive programs.

Alex holds a B.S. in Marketing from Lipscomb University in Nashville, Tennessee and an MBA from Tennessee Technological University in Cookeville, Tennessee.

**Devin Beckes** is a GSA Fleet, Fleet Service Representative (FSR) at the Pittsburgh Fleet Management Center, New Cumberland Field Office. He is responsible for 655 vehicles assigned to 45 federal customers. Additionally, he oversees the marshalling operations at North East Pennsylvania Auto Auction. Prior to joining GSA Fleet, Devin served 20 years in the U.S. Air Force, working as a Firefighter/EMT and Vehicle Control Officer. He retired in 2009 at the rank of Master Sergeant. Devin brings the perspective of both a former GSA Fleet leasing customer and of an FSR. Devin holds an associate's degree in Fire Science Technology from the Community College of the Air Force.

**Jesse Bennett** is a Research Engineer at the National Renewable Energy Laboratory (NREL) in Golden, Colorado. He has worked extensively on the intersection of the utility industry and transportation supporting fleet electrification and research on the impact EV charging will have on the grid. Prior to his current position he served as a standards and specifications engineer at Duquesne Light, the electric distribution utility in Pittsburgh. Jesse has a bachelor's degree in Electrical Engineering from Bucknell University.

**Julian Bentley** is the Managing Director and founder of Bentley Energy Consulting. Mr. Bentley has more than 25 years of experience providing energy and environmental management consulting services, focusing on helping private and public sector clients improve energy management. Since 2007, Mr. Bentley has supported the Federal Fleet Program, assisting Federal agencies in developing and implementing comprehensive strategies to improve fleet efficiency, maximize alternative fuel use, improve fleet fuel management, reduce petroleum consumption, and meet regulatory requirements. He is a leading authority on electric vehicles, including their deployment and related charging infrastructure for fleets, and teaches courses on electric vehicles for George Washington University's Environmental & Energy Management Institute and the European Energy Centre. Mr. Bentley received his M.B.A. from the Kenan-Flagler Business School, The University of North Carolina and his B.S. in Chemical Engineering and Economics from Carnegie Mellon University.

**Kevin Berry** is a Fleet Account Executive - Service at General Motors Fleet. Kevin has worked at General Motors for 35 years, primarily in the area of automotive service. His career has included positions in Field Service Engineering; as a District Service Manager; as a Field Warranty Manager; and as a District Aftersales Manager. Kevin has earned a reputation as a problem solver, with a high degree of technical knowledge and customer satisfaction. Kevin earned a bachelor of science degree in Automotive and Heavy Equipment Technology from Ferris University.

**Phillip Bockhorn** was appointed Head of Government Sales, FCA US LLC, effective February 25, 2019, and is responsible for government and law enforcement sales in the U.S. for all FCA U.S. brands. Previously, he held the position of Senior Manager - Fleet Marketing, responsible for multi-brand marketing to FCA commercial and government fleet customers across the U.S.

Since leaving his family-owned FCA dealership in 1983 to join Chrysler in Detroit as a Special Projects Manager, Phillip has garnered over 30 years of experience in all aspects of U.S. and International sales and marketing. He holds an M.B.A. degree from Northwestern University in Evanston, IL and a bachelor's degree in business administration from the University of Illinois in Champaign-Urbana, IL. Phillip was born in Steeleville, IL.

**Casey Brennan** is Chief of Staff of the National Oceanic and Atmospheric Administration's Offices of Law Enforcement. His office manages a fleet of LE vehicles used to conserve and protect our nation's marine resources and their natural habitat. Casey's prior responsibilities at NOAA include serving as the Executive Officer of the Office of Science and Technology. In 2019, Casey and his law enforcement vehicle team were presented with the agency's highest honor, the NOAA Administrator's Award for their work with the GSA Fleet LE team to enhance NOAA's LE vehicles.

**Kyle Bromir** joined GSA Fleet in July 2019 as a GSA Fleet Program Analyst on the Fleet Solutions Team. He provides program management and customer support on GSA's telematics service. Prior to joining GSA Fleet, Kyle was a Veterans Service Representative in the Department of Veterans Affairs, Veterans Benefits Administration and served in the Marine Corps as a Signals Intelligence Analyst from 2008 to 2013. Kyle holds a bachelor's of arts in History from Wingate University and a master's degree in Public Administration from the University of North Carolina at Chapel Hill.

**Charles Brown** has been the GSA Account Manager for K. NEAL Truck and Bus Center located in Hyattsville, MD since June 2012. Charles retired from IC Bus, LLC after 33 years. His past positions include Regional Sales Manager, Director of Product Integrity & Compliance, Sales Engineer, Electrical Design Engineer, and customer service manager, product trainer, and technical writer for bulletins. Charles is a graduate of the University of Arkansas at Little Rock Arkansas in his home state.

**Tom Budinger** manages the Environmental Compliance and National Environmental Policy Act (NEPA) Programs for the Federal Bureau of Investigation. He also leads the Bureau's Electric Vehicle Charging Station Initiative aimed at installing charging stations for fleet and personal owned vehicles at FBI facilities across the country. Tom holds a bachelor's of science in Civil Engineering from The Ohio State University, a master's degree in Public Administration from The George Washington University, and is a registered Professional Engineer in the State of California.

**Peter Butkus** is the Fleet Manager of the U.S. Park Police, whose team manages all fleet related acquisitions, maintenance, reporting, and operations for law enforcement vehicles in the National Capital Region, San Francisco and Staten Island. Under his leadership, the Park Police became the first federal law enforcement agency to deploy EV motorcycles, currently operating 15 electric motorcycles and 12 charging stations. Prior to joining the Park Police, Peter spent 22 years in service with the U.S. Army, during which he was deployed four times and completed intensive leadership and specialty training before retiring as a Staff Sergeant.

**David Gallery** is the Law Enforcement & Emergency Response Vehicle Program Manager for Fiat Chrysler Automobiles-Fleet Government Sales. In this position, he is responsible for managing all aspects of the brand's Law Enforcement Vehicle Program as well as developing vehicle sales programs that are specifically aimed at other facets of the emergency response vehicle market.

Prior to joining Chrysler in 2010, David was a 24-year veteran of the New York State Police. He retired as Staff Sergeant assigned to the Fleet Management Section where the fleet numbered over 3,700 vehicles. He had previously been an instructor at the New York State Police Academy as well as a trained collision reconstructionist. David is a graduate of the State University of New York with a degree in Automotive Technology and was previously certified by the National Institute for Automotive Service Excellence in numerous competencies before joining the State Police.

**Nick Capaldi** is a GSA Fleet Operations Branch Chief in New Hampshire. He oversees seven Fleet Management Centers with 36,500 vehicles leased by over 2,800 customers. Nick has over 30 years of operational experience in GSA Fleet. Nick worked for several years in the Buildings Management Division of the Public Buildings Service before joining GSA Fleet and earned his bachelor's of science degree from Rhode Island College.

**Jason Cavallo** graduated from Capital University in 1997 with a degree in psychology. Immediately after graduation he moved to Fort Atkinson, WI to work as a sales representative for 5 Alarm Fire and Safety. - the Horton Emergency Vehicles dealer in WI and IL at the time. Jason held that position for two years before returning to Ohio where he was hired by Horton as an inside sales representative. While there, he held several positions covering sales, order processing and software development. As he celebrates 20 years with Horton he is currently the Director of Sales. He oversees factory-direct territory, areas not covered by dealers, export sales, specification and quotation development software and, most recently, the GSA contract. Jason enjoys his work and takes pride in the partnerships that he has developed over the years with first responders and government agencies across the country and overseas.

**Mike Chipman** is a GSA Fleet Transportation Operations Specialist in the Leasing Acquisition Branch. During his four year tenure, he managed the ambulance and ADA van programs. Prior to joining GSA Fleet, Mike spent over 30 years with the U.S. Navy while on active duty and as a civilian. Most recently with the Navy at NAVFAC Washington as the Regional Fleet Manager. Prior to that he was the NAVFAC Far East Transportation Product Line coordinator. Other positions include installation level fleet manager, Detachment Officer in Charge, Operations Manager, and Project Manager on projects while deployed overseas. Mike holds a bachelor's in Business with a concentration in Accounting and a master's degree from Georgetown University with a concentration in Project Management.

**Dionne Chisolm** is the Department of Homeland Security's Fleet Manager. Her office is responsible for managing an annual operating budget of \$367 million. DHS' component-level fleet managers rely on Dionne's leadership and guidance on vehicle utilization, home-to-work, internal controls, and other administrative responsibilities for over 52,000 vehicles, both agency-owned and leased. Under Dionne's leadership, DHS developed and implemented a three-tiered definition concept for utilization of law enforcement vehicles, allowing them to adhere to federal environmental sustainability mandates, including several executive orders. This successful initiative became the precursor of an FMR bulletin issued by GSA that adopted a similar model.

**Brian Clauss** is President of US Fleet Source which provides vehicles and fleet services to commercial, government, and rental fleets. Brian brings a wealth of more than 40 years of experience within the automotive industry. Prior to his time with US Fleet Source, Brian's exposure began as a Service Technician, Shop Foreman, and Service Manager and progressed to managing over hundreds of



employees in over a dozen dealerships simultaneously as a Service, Parts, and Fixed Operations Director. Intrinsic to his 20+ year duties as a Fixed Operations Director was the oversight of all Fleet contracts, logistics, and operations. Brian holds a degree from Arizona Automotive Institute and The National Automotive Dealer Association. When Brian is not working at US Fleet Source, he enjoys time spent with his wife and three sons, hiking, fishing, hunting, and appreciating the great outdoors.

**Scott Conlon** is a managing director at Mercury Associates, a fleet management consulting firm. He has worked on projects for clients representing federal, state, and local government fleets, and was formerly a fleet administrator and fleet maintenance manager at Montgomery County, MD. He currently holds two fleet management certifications: the NPMA Certified Federal Fleet Manager, and the NAFA Certified Automotive Fleet Manager.

**Janine Cormier** is a Compliance Officer for GSA Fleet at the GSA Fleet office in Atlanta, GA. One of her main responsibilities is overseeing all vehicle conversions in her zone. Prior to this role, Janine was as a Senior Fleet Service Representative and a specialist at the GSA Accident Management Center. Before joining GSA Fleet in 2004, Janine worked in the transportation industry for Truckers Express, Interstate Systems and Menlo Worldwide. Janine has her master's degree in Logistics from the Florida Institute of Technology.

**Casey Crandell** is a member of the GSA Fleet's Alternative Fuel Vehicle team. He is a subject matter expert on fleet sustainability, including federal policy, GSA offerings, and emerging vehicle technology. Casey joined GSA Fleet in 2016. He earned a Master of Public Affairs as well as an M.S. in Environmental Science from Indiana University, and a bachelor's degree from the University of Arizona. Casey is currently pursuing his Juris Doctor at American University Washington College of Law with an expected graduation date of 2022.

**Tim Currie** is the agency fleet manager for NASA and has many years of experience in federal fleet management including with the USPS.

**Lynn Dilley** is the Federal Government Program Manager for Fleet Sales at Fiat Chrysler Automobiles, Lyann has a bachelor's of science from Michigan State University and has been at "Chrysler" (including FCA, Chrysler & DaimlerChrysler) for over 20 years. During this time she has worked in retail Customer Service, Dealer Training, Fleet Operations and Fleet Sales. She has been working with Federal Fleet customers since 2015. Prior to working at Chrysler, she worked for Cadillac and at Doner advertising in Detroit.

**Jon DiPasquale** has been the Consolidations Coordinator for GSA Fleet since 2016. He oversees all consolidations for GSA Fleet and has brought over 6,000 vehicles into the GSA Fleet. In addition, he serves on the law enforcement team. Prior to this position, Jon was a financial analyst for GSA Fleet for six years, forecasting and reviewing all financial aspects of the program. Jon holds a bachelor's degree in Finance from Pennsylvania State University.

**Roy G. Durham, Jr.** is CEO of US Fleet Source which provides vehicles and fleet services to commercial, government, and rental fleets. Roy has over 25 years of experience in automotive sales, service and fleet operations. He has also owned multiple automotive dealerships.

Prior to his automotive experience, Roy served two enlistments in the U.S. Navy as an Operations Specialist (Surface Warfare) and Tomahawk Cruise Missile DBM. Roy served aboard the Battleship Iowa (BB-61) during Desert Shield/Desert Storm and at Naval Amphibious Base Little Creek as a Naval Gunfire Support Instructor. Mr. Durham is the recipient of the National Defense Medal, Armed Forces Expeditionary Medal, Navy Achievement Medal, and two Meritorious Unit Commendations.

Roy has a bachelor's degree in business with a minor in computer information systems from Saint Leo University. Roy is a member of the National Association of Minority Automobile Dealers (NAMAD) and enjoys family time with his wife and two sons.

**Leonard (Len) Fedoruk** is the Purchase Director for GSA Fleet. He brings to this position over 41 years of automotive industry and management experience in procurement, global supply chain procurement and project management, manufacturing operations, labor-management-human resource management, as well as new supplier/new technology business development expertise for global operations at General Motors Company. In addition, Len served as a Manager of Commercial Risk/Underwriting and Premium Accounts Manager at The St. Paul Companies in New York City. He holds a bachelor's of science in Business Management and Training & Development from Oakland University in Rochester, Michigan and Juris Doctor of Law from Michigan State University-School of Law.

He has received several awards over his career, including the Federal Acquisition Service - Commissioner's Award for Excellence in 2011, 2012 & 2013, the U.S.Army Commander's Award for his service to the Department of Defense, and awards for outstanding innovation and cost savings measures by General Motors Company.

**Amanda Fredriksen** is the Deputy Director for GSA Fleet. A career civil servant, Ms. Fredriksen began federal service in 1990. She served as the Assistant Commissioner for the Office of Strategy Management, directing strategic business planning, performance management, category management and Federal Strategic Sourcing Initiative programs. Earlier in her career Ms. Fredriksen served as the Deputy Assistant Commissioner for the Office of General Supplies and Services, the FAS primary emergency management liaison to FEMA, and the Chief of Staff for the Federal Supply Service.

Ms. Fredriksen earned a bachelor's of science in Finance at George Mason University and completed graduate level coursework in project management and accounting at George Washington University.

**Joddy Garner** is a Program Analyst for GSA's Office of Government-wide Policy with more than 30 years of experience in motor vehicle, personal property and travel management policy.

**Tony Gratson** is Ford Motor Company's National Government Sales Manager. He has been with Ford for over 37 years, in Fleet Sales for over 30 years, and the Government Sales Manager for over 18 years.

Tony graduated from the U.S. Military Academy at West Point, New York in 1977. He holds a master's degree in Strategic Studies from the U.S. Army War College, Carlisle, Pennsylvania. He served in the Army on active duty for over 5 years and retired from the Army Reserves with 30 years of service.

**Stephanie Gresalfi** is the manager of GSA Fleet's Alternative Fuel Vehicle Program. She advises agencies on fleet sustainability, reporting, policy and regulation; provides right sizing recommendations; and supports agencies planning for electric vehicles and infrastructure. In 2016, she was temporarily assigned to the White House Council on Environmental Quality working to deploy electric vehicles nationwide and improve acquisition management across government. Stephanie is a recent graduate from the Partnership for Public Service's Excellence in Government Leadership Program where her team enhanced FEMA-related resources for disaster mitigation. Stephanie holds a master's degree in Business Administration from the University of Maryland and a bachelor's degree in History from the George Washington University.

**Brad Gustafson** is a Senior Advisor for the DOE Federal Energy Management Program (EERE FEMP) Facility /Fleet Optimization Team. Mr. Gustafson currently directs technical support services provided by FEMP and serves as Liaison with the U.S.Army in support of installation energy resilience. Mr. Gustafson also leads the U.S. Government wide non-tactical vehicle reporting and management program. He is a licensed Professional Engineer and LEED Accredited Professional with extensive private sector experience in facility design and operations, Federal performance contracting, deployment of advanced technologies, and renewable energy project evaluation and implementation. Prior to joining FEMP Mr. Gustafson held leadership positions at the Lawrence Berkeley National Laboratory, Pacific Gas and Electric and Trane Company.

**Debra Hairston** is Ford Motor Company's Federal Government Sales Manager. She has been with Ford for over 33 years and has been the Federal Government Sales Manager for 13 years. During the course of her career, Debra has held positions in the field calling on dealerships as a Parts and Service Zone

Manager, Commercial Account Manager, Fleet Service Regional Manager, Program Planner and Training Manager in Retailer Education and Training.

Debra graduated from Fisk University in Nashville, TN and holds a master's degree in Business Administration from Howard University in Washington, D.C.

**Kevin Harnett** is a Program Manager for the U.S. Department of Transportation at the Volpe National Transportation Systems Center located in Cambridge, Massachusetts. Mr. Harnett has over 38 years of combined project management and technical consulting skills. Kevin is a Cybersecurity Program Manager with experience providing technical leadership in planning, implementing, and managing high-priority programs involving cybersecurity and risk management for DHS, DOT, NHTSA, National Motor Freight Traffic Association, FAA, DOD, NASA, and other agencies.

Since October 2014, Kevin has supported the DHS Science and Technology Cybersecurity Division on three major programs focusing on automotive cybersecurity: Automotive Cybersecurity Industry Consortium, DHS Cybersecurity for Government Vehicles Program, and Automotive Cybersecurity Tools Research. Since 2016, Kevin also supports the National Motor Freight Traffic Association on a program called Heavy Vehicle Cybersecurity and since 2017 has been supporting DOE and Navy to conduct cybersecurity research on electric vehicle charging equipment vulnerabilities.

**Mike Harpin** first began at Motor Coach Industries in 1995, serving as Bid Coordinator until 2005. In 2007, he returned to MCI in his current role as Bid Manager. Mike's unique skill set puts him as our expert in ISTV prison coaches, and our senior Bid Manager covering the eastern and western U.S., including Colorado. His work includes Denver RTD, LA DOT, New Jersey Transit, Idaho National Labs, and many others including previous orders from GSA. Mike has significant technical knowledge of all products and their operating components with mastery of internal processes, procedures and policies. Mike is a graduate of Red River College in the field of Advanced Business Administration.

**Robert Heilman** has over 25 years of experience across the Department of Transportation, Department of Defense and the commercial sector in program management, research and development management, science and technology management, systems engineering and integration, test and evaluation, and flight testing. Rob's most recent technology focus is in the areas of research, experimentation and testing of Autonomous and Cyber Systems.

Rob is currently the Division Chief for the Intelligent Systems Research Division within the National Highway Traffic Safety Administration, DOT. This division is responsible for federal research in Advanced Driver Assistance System technologies, Heavy Vehicle Safety Research, Connected Vehicles and Safety of Other Vulnerable Roadway Users. Rob has a bachelor's of science degree in Aeronautical Engineering from California Polytechnic University. He has attained the government's highest level of professional certification in Program Management and System Engineering.

**Cabell Hodge** is the Federal Fleet Project Leader at National Renewable Energy Laboratory. He works with the DOE Federal Energy Management Program to provide regulatory and technical assistance to federal fleets. He has written technical reports on electric vehicle supply equipment installation, charging management, vehicle grid integration, bus electrification, and vehicle cybersecurity. Before joining NREL, Cabell was a Policy Advisor at the Colorado Energy Office, where he developed programs and policies to deploy alternative fuel vehicles and infrastructure. Cabell graduated magna cum laude from Syracuse University with a degree in Economics and from the University of Colorado with a Juris Doctor and a Graduate Energy Certificate.

**Bob Holcombe** served for 17 years as the Director of Personal Property Policy in GSA's Office of Government-wide Policy (OGP). He currently serves as the Deputy to the Deputy Associate Administrator of OGP's Office of Asset and Transportation Management. Prior to joining GSA, Bob served at NASA Headquarters and the Department of Justice as leaders of the agency personal property areas. Other affiliations include associations with the National Property Management Association (NPMA) and the ASTM and ISO standards organizations, including the primary author of ASTM Standard E2962 on Fleet Management.

**Gary Hunt** is a vehicle engineer for the light duty and wheelchair vehicle programs. He has been with GSA Fleet for nine years. He previously worked in the Leasing Acquisition Branch. Gary oversees maintaining and writing the Federal motor vehicle standards for light duty vehicles as well as performing inspections on the wheelchair vans. Prior to joining GSA Fleet Gary worked in the private sector. He spent six years with United Rentals as a driver, driver foreman and dispatcher. He has over 20 years of experience as a Class A truck driver.

**Brian Ingalls** is the National Fleet Program Manager at U.S. Forest Service Headquarters, in Washington, DC. He leads a national fleet program spanning 155 National Forests, 20 National Grasslands, and Tall-Grass Prairie. He leads a nationwide staff, managing a fleet of over 28,000 vehicles and the associated budget of over \$1 billion. Brian's program employs diverse fleet vehicles, heavy and specialized equipment, standardized fire engines and apparatus, and law enforcement vehicles. Brian has managed fleets at the National and Regional level for 20 years.

Prior to his work at HQ, Brian was a Professional Forester with the Rocky Mountain Research Station for 11 years, where he ran the Unit Fleet Management and Safety Management Programs. His extensive field-level experience provides Brian knowledge of end-user fleet requirements, and the ability to provide effective leadership and support to broad field operations. Brian holds a bachelor's degree in Forest Management from Northern Arizona University, and is a NAFA Certified Automotive Fleet Specialist.

**Jenny Kane** is the branch chief for Business Intelligence at GSA Fleet which includes the Loss Prevention, Data Analytics and Payment Processing Teams. She is often called upon as the subject matter expert for the SmartPay Fleet Card Program both at GSA Fleet and to assist other agencies in their programs. Jenny holds a master's degree in Public Administration from Valdosta State University. She has been with GSA Fleet for 27 years first as a Fleet Service Representative and then with Loss Prevention since 2008.

**Mike Kastner** is a Managing Director at NTEA – The Association for the Work Truck Industry. He is a government relations expert with more than 30 years of political involvement on Capitol Hill. As the industry's key liaison in Washington, DC, and Ottawa, he monitors relevant regulations and safety standards, protecting and advancing the interests of the work truck industry. Mike leads all legislative and regulatory lobbying efforts across the U.S. and Canada and reports key developments back to the industry.

Mike was appointed by the U.S. Trade Representative and Secretary of Commerce to the Industry Trade Advisory Committee on Automotive Equipment and Capital Goods. He also served as Chairman of the ASAE Public Policy Committee and has earned the Certified Association Executive (CAE) designation. He holds a bachelor's degree in political science from Michigan State University (East Lansing, Michigan).

**Kristin Kenausis** has been managing the EISA 141 low greenhouse gas emitting vehicle mandate for the EPA since the program was implemented in 2011. Her work portfolio within the Office of Transportation and Air Quality also includes policy development on future mobility, along with overseeing the SmartWay Light Duty Certification Program and Green Vehicle Guide website. Her earlier work at EPA included time spent in both the Stratospheric Protection Division and in the Office of Water's Clean Water State Revolving Loan Fund program.

**Christina Kingsland** is the Director of Business Management for GSA Fleet. Her division is responsible for headquarters and nationwide coordination of fleet consolidation efforts. Other responsibilities include financial management, rate setting, minimum replacement criteria, the fleet card contract and its oversight and more. Christina has been with GSA for 16 years and with GSA Fleet for the past seven years. She holds a bachelor's degree in Accounting from Virginia Tech and an MBA from George Mason University.

**Brian Knapp** is the Zonal Director for GSA Fleet Zone 1. Brian's zone is responsible for managing approximately 55K vehicles, with purview over most of the East Coast along with Europe and Puerto Rico. He has over 20 years of experience at GSA Fleet, including working as the Operations Branch Chief and Supervisor of the Maintenance Control Center. Prior to rejoining Fleet in March of 2019, Brian spent six years as the Director of the Integrated Workplace Acquisition Center. In that role, he managed six GSA Schedules, a National Stock Number Program, and an Assisted Acquisition team.



**Matt Kress** graduated from West Chester University and has 17 years of sales experience in the transportation industry. Prior to working at Mack Defense, he worked for Penske Truck Leasing and Peterbilt Trucks. Through the years he has helped provide comprehensive fleet solutions while working with both the federal and commercial side of the business. Matt has assisted federal agencies, the military and commercial companies with Fleet acquisition and disposal, optimizing life cycle, vehicle engineering, fuel economy, licensing, supply chain management and aftermarket support.

**Matt Mashuda** is a Transit and Government Sales Representative for Creative Bus Sales, responsible for Creative's Federal GSA contract and statewide transit contracts in PA and WV. He oversees and manages all sales and post-sale customer support functions. In addition to this position, in his 10 years in the bus industry, he has managed statewide contracts in MD and KY. Prior to joining Creative Bus Sales, he spent over 15 years in the fleet management field in various concentrations including fleet procurement and disposal, operations, and maintenance. Matt holds bachelor's and master's degrees in Business Administration from Robert Morris University and Waynesburg University, respectively.

**Patrick McConnell's** focus over a 28 year and counting career with GSA has been primarily on vehicle policy and management. He recently earned the National Property Management Association's Certified Federal Fleet Manager designation. Patrick is a member of the team within GSA's Office of Government-wide Policy that is responsible for developing regulations and guidance regarding how Federal agencies acquire, manage, operate, and dispose of motor vehicles. From promoting the use of alternative fuels to implementing vehicle allocation methodologies, Patrick has been involved in helping agencies improve fleet operations in many ways.

**John McDonald** is a vehicle engineer for light vocational, police, ambulance & emergency vehicle programs at GSA Fleet. John is responsible for the Federal vehicle standards and minimum requirements and is the custodian of the Federal Specification for Ambulances. John is also a principal member of the numerous National Fire Protection Association technical committees. John has been with GSA for 17 years.

Prior to joining GSA Fleet, John spent 30 years employed by the DC Fire and Emergency Medical Services Department, where he served as the uniformed Director of Fleet Management. During this time, he developed specifications for purchasing, repairing and maintaining all department vehicles, tools, and specialized rescue and medical equipment.

John is certified by the National Institute for Automotive Service Excellence as a master heavy truck technician and by the Emergency Vehicle Technician Certification Commission in the fire apparatus and ambulance fields. He is also certified by the George Washington University and the National Certified Public Manager's Consortium as a Certified Public Manager. He holds a certification as a Director of Maintenance & Equipment by the Indiana University of Pennsylvania and the North American Transportation Institute.

**Peter Mielke** is a vehicle engineer for GSA Fleet. Peter is responsible for the Federal vehicle standards and minimum requirements. Peter creates the market blend of trucks you see on AutoChoice to include the specs and options. He has been with GSA Fleet for 22 years. Previously, Peter worked in the Leasing Acquisition Branch reviewing bus purchases. His first job with GSA was the Maintenance Control Center coordinator. Peter joined GSA after 18 years in the automotive repair field as a flat rate mechanic, team lead, and shop foreman. He held an ASE Master Certification in Automotive, Heavy Truck, and AutoBody. He has also taught as adjunct faculty for NVCC and has participated in test writing for ASE. Peter holds an Associate in Applied Sciences Degree from NVCC and has pursued degrees in both business and project management.

**Brian Moseley** is the Loss Prevention Team Manager at GSA Fleet. His office is responsible for managing the GSA fleet card program and contract and monitors fraud waste and abuse within the program. Brian has been with GSA Fleet for nine years and previously worked as a Fleet Service Representative and a loss prevention specialist. Prior to joining GSA Fleet, he spent five years with the Florida Department of Transportation as a Regional Fleet Manager where he ran all aspects of the

program from day-to-day operations, annual acquisition, fuel and maintenance budget forecasting, disposal and remarketing, fuel card program and the human capital plan.

**David Munn** is the Branch Chief of the Fleet Solutions Division at GSA Fleet. David manages a team responsible for deploying ancillary vehicle services and cost savings solutions across the U.S. Government fleet. Working at the intersection of transportation and information technology for the past 10 years, David has spearheaded a number of initiatives and customer-focused offerings for the federal fleet community, including: GSA Fleet's Telematics program, GSA's first mobile apps for fleet and asset management, and the development of GSA Fleet's online Short Term Rental program. A New England native, David received his master's in Technology Management from Georgetown University and B.A. in Policy Management from Dickinson College.

**Dale Neighbor** is a 1990 graduate of the University of Kansas with bachelor degrees in Accounting and Business Administration. Upon graduation, he started working for Navistar, Inc. where he has been employed for the past 30 years. He has 15 years of experience supporting the government vocational market. Navistar manufactures and distributes Class 4 through Class 8 trucks and buses in the common carrier, private carrier, government, leasing, construction, energy/petroleum, and student and commercial transportation markets under the International® Truck and IC Bus brands.

**Steve Olds** is the Deputy Director for GSA Fleet's Zonal Operations. In addition to his role as a principal adviser to the Director of GSA Fleet, Steve leads field operations through a global network of Fleet Management Centers and 350 personnel ensuring customer and vendor needs are addressed. Steve previously served as the Mid-Atlantic Region GSA Fleet Director as well as the Mid-Atlantic Region Personal Property Director.

Prior to his GSA career, Steve held multiple positions in the U.S. Air Force ranging from the Chief of Vehicle Management for the Air Combat Command at Langley Air Force Base to an Assistant Professor for the University of Delaware ROTC program and In the early 1990s, held several Executive level positions at the Dover Air Force Base in Delaware.

One of Steve's most notable accomplishments is that he graduated #1 of 175 students from the U.S. Air Force Officer Training School in November 1990. Steve holds a bachelor's of science degree in Industrial Engineering Technology from Southern Illinois University, and a master's of science degree in Human Resource Management from Wilmington University.

**Richard A. Pipenhagen** is Senior Manager, Corporate/Government Sales at Hyundai Motor America. He has 38 years of automotive and fleet experience encompassing both domestic and international scopes. Richard has held numerous sales and sales management positions within the fleet industry along with having partial ownership in a dealership in 1987-88. The bulk of Richard's background is in the fleet management industry whereby he managed sales regions in the Midwest, Southwest and Western US. He was also responsible for initiating a global fleet management sales organization domiciled in the U.S. as a part of an international fleet management group. Richard spent four years negotiating and cultivating multi-national fleet contracts with U.S.-based Fortune 50, 100, 500 companies in Belgium, Germany, Netherlands, France and the UK. Richard currently manages the corporate/government fleet sales division of Hyundai Motor America since 2010.

Richard majored in Public Relations within the School of Journalism at the University of Oregon. He is an active member of the National Association of Fleet Administrators (NAFA) and the Automotive Fleet Leasing Association (AFLA). Richard enjoys spending time with his wife, 3 children and 6 grandchildren along with playing golf whenever possible.

**Jason Portillo** is GSA Fleet's Director of Zone 4 which covers the fleet operations on the West Coast, Pacific, and the Far East. Zone 4 has seven Fleet Management Centers responsible for supporting 3,300 customers with 54,000 vehicles. He has 15 years of fleet management experience. Prior to his current role, he was a Fleet Service Representative, Business Lead, Business Manager, and Operations Branch Chief. He earned his bachelors of science degree in Business Administration from San Francisco State University.

**Jason Regester** is a GSA Fleet Service Representative in Las Vegas. He manages approximately 950 vehicles spread across 101 customer accounts. In addition to his FSR duties, he is an Accounts Receivable representative and has had great success in recovering severely delinquent bills on outstanding accounts and helping to resolve account problems. Prior to joining GSA Fleet, Jason spent over 20 years in the U.S. Air Force in Civil Engineering and then as a Logistics Readiness Officer before retiring in May 2014.

**Daniel Reichmann** is the Branch Chief for Maintenance and Accident Management for GSA Fleet. As such he oversees five call centers across the country responsible for fielding over 400,000 calls per year in an effort to keep the GSA Fleet leased vehicle inventory repaired and back on the road as efficiently and cost effectively as possible. Dan has 18 years of fleet management experience. Prior to joining GSA, Dan was a management consultant for Northrop Grumman Information Technology. He earned his undergraduate degree, as well as a master's of science, from Georgetown University and an MBA from the Smith School of Business at the University of Maryland.

**Ken Richards** is Business Manager at Driverge Vehicle Innovations, formally TransitWorks. His responsibilities include working with state agencies in writing bid specs, reviewing bid opportunities, and keeping certifications up to date. In addition, Ken works with the Driverge pool coordinator to order OEM chassis for conversions.

Ken has been involved in providing accessible vehicles for the transportation industry for over 15 years. Before TransitWorks was formed, he worked at its sister company, MobilityWorks, starting as a territory sales manager in 2001, he held various positions including National Sales Manager. He has taken part in the proper use of wheelchair securements and has certification in Passenger Assistance Safety and Sensitivity.

**Jason Riggs** graduated from Ashford University with a bachelor's degree in Organizational Management. He began his Daimler Trucks North America career in 1992. The first part of Jason's automotive career was spent with Thomas Built Buses as District Sales Manager, District Service Manager and National Account Manager. Jason transitioned from Thomas Built buses to the Detroit Diesel Organization where he spent five years as a Component Manager. For the past four years he has managed government sales for Daimler, which includes Freightliner and Western Star brands.

**Troy Saunders** joined GSA Fleet in 2018 and is the Marshalling Lead where he oversees and develops policy for the marshalling of vehicles in and out of the GSA leased fleet. Prior to his current position Troy served over 30 years in the Air Force in multiple vehicle maintenance, instructor and command fleet management roles. During this time he served in stateside assignments, seven overseas locations, two remote tours, eight deployments and was the vehicle management functional lead for the European, Pacific and Air Mobility Commands. His last assignment was at the Pentagon as the Air Force's Agency Fleet Manager responsible for the policy, management, programming and \$360 million annual budget for over 90,000 vehicles and vehicular equipment. Additionally, Troy was responsible for the oversight, training, development and assignment of over 7,000 military and civilian vehicle maintenance and management personnel. After an extremely rewarding career Troy retired in 2017 as a CMSgt/E9. Troy holds a bachelor's degree in Business Management and is currently pursuing a master's degree in Supply Chain Management.

**Kellen Scheffer** is Director of Electric Transportation at the Edison Electric Institute (EEI), the association for U.S. investor-owned electric companies. At EEI, Kellen leads cross-industry coordination to advance transportation electrification, including policy advocacy, business model development, and stakeholder engagement. He previously worked on regulatory and compliance issues at plug-in electric vehicle manufacturer Fisker Automotive. Prior to that, Kellen managed R&D projects in the Vehicle Technologies Office at the U.S. Department of Energy.

**Ted Sears** is a Senior Team Leader in NREL's Center for Integrated Mobility Sciences, and is located at NREL's Washington, D.C., office. Ted is the task leader for EPA tasks within the U.S. Department of Energy's Vehicle Technologies Office and has served previously as the task leader for DOE's Federal Energy Management Program (FEMP) Sustainable Federal Fleets Program. These tasks involve

oversight of the State, Alternative Fuel Provider, and Utilities Fleet program, the Federal Fleet Program, New Rulemaking, and Legislative Analysis.

Ted is a graduate of Dartmouth College, the Harvard School of Public Health, and the University of Connecticut School Of Law. Before joining NREL, Ted was a senior environmental consultant with the law firm of Bergeson & Campbell, P.C. in Washington, D.C. His past positions include serving as a senior environmental consultant with The Technical Group, LLC, an adjunct faculty member of the U.S. Department of Agriculture Graduate School, and an attorney at the Environmental Law Institute.

**Deric Sims** is the Director of Equipment in the Office of the Deputy Assistant Secretary of Defense for Logistics. DoD has the second largest and most diverse non-tactical vehicle fleet in the Federal government. With over 180,000 vehicles operating worldwide, DoD has an operating budget of over \$880 million.

**Mike Simms** is the Team Lead of GSA Fleet's Law Enforcement Vehicle Program. With a total of 28 years in GSA Fleet, Mike's previous roles include Vehicle Inspector, Fleet Service Representative, Zonal Acquisition & Remarketing Manager, and Manager of the Chicago Fleet Management Center. Prior to starting in Fleet, Mike worked for the Toro Corporation. Mike obtained a Bachelor's of Science Degree in Automotive Management.

**Mark Singer** is a Senior Transportation Analyst in NREL's Center for Integrated Mobility Sciences. Mark Singer has supported the Federal Energy Management Program (FEMP) Fleet task since joining NREL in 2009 and is the project manager for the Fleet Sustainability Dashboard (FleetDASH) web application tracking fleet fuel use behaviors. Mark has supported DOE advanced vehicle technology efforts with analytic expertise ranging vehicle acquisition planning, alternative fuel infrastructure siting, sustainable fleet operations reporting, regulatory implementation, and consumer acceptance. Mark developed a background in data visualization, decision support tool development, and reporting across a range of industries and functional areas. He has an M.S. in Industrial Engineering from Purdue University.

**Barry Shpil** is a manager with Mercury Associates, Inc. where he has worked since January, 2017. He has more than 30 years' experience in the federal sector where he held several positions, including Transportation Specialist/Director with the U.S. Navy, and Senior Fleet Manager, Fleet Policy Officer, and General Services Management Office Director with the U.S. Department of State. At Mercury, he uses his expertise to support federal fleet projects. Mr. Shpil holds a bachelor's degree from Virginia Tech and an MBA from Golden Gate University. He is a Certified Federal Fleet Manager.

**Gregory Spann**, Sergeant USMC Retired, serves as the Program Manager / Headquarters Fleet Manager for Non-Tactical Vehicles, for the U.S. Army. Mr. Spann manages a fleet of over 65,000 vehicles. He provides guidance and clarifying policies regarding non-tactical vehicle management for the entire Army and is the Resource Manager for Base Operations Transportation functions Army-wide. Prior to working for the Army, he was the Agency Fleet Manager and Transportation Branch Chief for the Smithsonian Institution where he managed a mixed vehicle fleet, off-road carts and all-terrain vehicles, horticulture, building maintenance, and material handling equipment, and over 150 marine watercraft.

Mr. Spann's federal experience also includes serving as a GSA Fleet Transportation Operations Specialist and Fleet Services Representative. Mr. Spann is currently attending Lancaster Bible College (Greenbelt, MD Campus) in pursuit of his bachelor's degree in Biblical Studies with a minor in Business Management.

**Rebecca Spears** is GSA Fleet's Zone 4 Operations Branch Chief. She is responsible for the management and oversight of Fleet Management Centers that support GSA Fleet customers in WA, OR, CA, AZ, NV, ID, AK, HI and the Far East. She ensures the quality delivery of services and support to customers and vendors. Over her 16 years with GSA Fleet, Rebecca has served as the San Francisco Fleet Manager, Regional Acquisition Team Lead, and Senior Fleet Service Representative. Rebecca holds a bachelor's degree in Business Administration with a concentration in Management from San Jose State University.



**David Stone** joined GSA Fleet a year ago as an automotive engineer on the medium and heavy vehicle team. He is responsible for the Federal vehicle standards and minimum requirements. Prior to joining GSA Fleet, David spent three years at the U.S. Department of Energy forecasting national transportation sector energy usage, modeling and developing assumptions for technology inputs, and providing sales implications of fuel economy and greenhouse gas regulations for light-duty and heavy-duty vehicles; presenting key model results and assumptions to government and industry stakeholders. Prior to that position, he had internships with Ford Motor Company and General Motors. David holds a bachelor's degree in Mechanical Engineering from the University of Wisconsin at Madison, and a master's degree in Mechanical Engineering from the University of Auckland.

**Doyle Sumrall** is a Managing Director at NTEA, the Association for the Work Truck Industry. His insights come from several decades of engineering and business management experience. His 45-plus years of experience include positions with Stahl/Scott Fetzer Company, WALTCO Truck Equipment Co. and Perfection Coby. He began his career with the Association as director of business development.

In his current role, Doyle visits members across all industry segments — from small to large companies. With a deep understanding of NTEA offerings, he welcomes the opportunity to explain the various tools and services available. Data and research are his passion, and he is pleased to be part of the team developing new data resources and reports to benefit the industry.

Doyle earned his bachelor's degree in mechanical engineering from Franklin University (Columbus, Ohio). He is a member of SAE International.

**Kevin Tierney** is GM's Vice President, Global Cybersecurity, which encompasses both product and corporate cybersecurity functions across GM Enterprise IT, GM Financial, Manufacturing, Global Product Development and Cruise Automation. He leads a global team establishing GM as a cybersecurity industry leader through the creation of an overarching, corporate-wide strategy.

Prior to this role, Kevin served as the Chief Product Cybersecurity Officer, where he led the team responsible for developing and implementing security control strategies to reduce the risks associated with cybersecurity threats related to the vehicle and vehicle connected services. Under his leadership, General Motors launched the first security vulnerability disclosure program of any major automaker. He also served as Director, Vehicle Architecture Cybersecurity, where he led the team responsible for developing on-vehicle security protocols and requirements in addition to managing supply chain security. Kevin was also responsible for building one of the industry's first internal red team penetration testing labs, with staff in Warren, Michigan and Tel Aviv, Israel.

Kevin joined GM in 2003 as an Electrical Validation Engineer at the Company's Milford Proving Grounds and has held multiple roles of increasing responsibility in Vehicle Electrical and HVAC Systems, Infotainment, and Telematics Systems. Since 2013, Tierney has helped build GM's Product Cybersecurity organization through several key roles.

Kevin holds a bachelor's degree in Electrical Engineering from Rose-Hulman Institute of Technology, and master's degrees in Systems Engineering from Purdue University and Business Administration from the University of Indiana.

**Cindy Towe** is the Manager of Government Sales at General Motors. Cindy has been with General Motors for more than 25 years and has been with GM Fleet for the last 13 years. As part of the GM Fleet team, Cindy has managed sales and business operations for GM's many daily rental car accounts and led the development of GM Fleet's incentive offers and programs for small business customers which included operational and marketing support for GM's commercial dealer network. Cindy has also worked in fleet distribution, ensuring on time delivery for all fleet customers.

Prior to her time at GM Fleet, Cindy had several roles within the GM Finance Staff that included incentive strategy for both fleet and retail offers, and corporate budgets and forecasting. Cindy received a bachelor's of science degree in Economics from the University of Dayton and an MBA from the Ohio State University.

**James Vogelsinger** is the Director of Motor Vehicle Policy within the GSA Office of Government-wide Policy. This office has responsibility for regulations governing Federal Motor Vehicle Management, the Motor Vehicle Executive Council (MVEC), the Federal Vehicle Policy Council (FEDFLEET), and various program initiatives aimed toward improving the effectiveness and efficiency of the federal motor vehicle fleet. Jim's experience spans over 31 years of federal motor vehicle policy development and federal motor vehicle acquisition. A graduate of Wake Forest University, Jim also earned Graduate Certificates in Information Management from Marymount University and Information Technology Project Management from George Washington University. In 2011, Jim completed Leadership training at the Federal Executive Institute in Charlottesville, VA.

**Terry Wall** is a National Account Field Maintenance Manager at Ryder Systems, Inc. He ensures that large national customers' maintenance and operational requirements are consistently executed across all nationwide locations. Terry has over 30 years of industry experience within maintenance, technical support management and specializes in maintenance performance analysis and solution implementation. Terry holds an MBA in Operations Management and a BBA in E-Commerce at Davenport University and is certified in Global Logistics by Ferris State University.

**Miguel Welanetz** has been with GSA Fleet for 11 years and is currently a member of the Leasing Acquisition Branch Ambulance Program. Miguel manages and coordinates ambulance and bus replacement and delivery for 250 ambulances or wheelchair vans and 500 buses per year. He also oversees the light-duty vocational body truck program and is the Bus Program Team Lead. Prior to joining GSA Fleet, Miguel spent over 15 years in retail management for Safeway, Sears Holdings Inc., and Bed Bath & Beyond. His positions encompassed every aspect of daily operations, facilities management, program management, vendor management and logistics. Miguel holds a bachelor's degree in Business Management from the University of Maryland.

**Sarah Whitmore** is the Branch Chief of Business Oversight in GSA Fleet. She is responsible for Fleet Leasing and Purchasing rate setting, budgeting, financial forecasting, capital management, and financial audits. Additionally, her team manages training and accounts receivable for GSA Fleet. Prior to joining GSA Fleet in 2012, Sarah spent over six years in GSA's Office of the Chief Financial Officer. Sarah holds a bachelor's degree in Finance from Virginia Tech.

**Terry Wojtowicz** attended Dunwoody Institute in Minneapolis. He graduated with a degree as an Automotive Service Technician. He started his career 23 years ago at Boyer Ford Trucks. He has worked with GSA contacts for the past 18 years and is currently the President of FleetSide Ford in Iowa.

**Ray Wynter** is a Program Analyst with GSA's Office of Government-wide Policy. He has over 30 years' experience at GSA in real and personal property management policy.